

SUNSET MEMORIAL GARDENS, INC. 2017 NEWSLETTER



Garden of Devotion

IMPROVEMENTS ON THE GROUNDS AT SUNSET MEMORIAL GARDENS

This summer Sunset Memorial Gardens had a concrete-material storage bin constructed on the shop area grounds. This will house the black dirt, gravel, mulch, pea rock and chipped concrete we need to preform our burials and needed road and parking area repairs on the cemetery grounds.

We also started the replacement of the deteriorating cedar fence around the shop with a new chain link fence. The east and west sides were replaced this year and we have budgeted to complete the north and west sides next summer.

The Masonic Monument repair project started this summer. First was the removal of the four piece granite monument by Dakota Monument to a storage area, then the stripping off of all the deteriorating brick, tile and mortar. Next spring we will replace the foundation with a new one, then have Dakota Monument reset the granite monument. We will also set two large flower/plant pots, one to the north and south ends of the monument.

The **volunteers** were busy this summer with planting flowers, planting grass, hedge and tree trimming, mowing, picking up the debris, and helping with block staking, flagging for winter burials, maintenance of shop vehicles and equipment. We sprayed for thistle twice. The dry summer made it easy for thistle to germinate. – **Thank you for keeping the cemetery looking great!**

Operating Statement

	Actual	Projected
	FYE 5/31/17	FYE 5/31/18
Sales:		
Lots & Niches	32,000	34,200
Openings & Closings	78,010	84,000
Other Sales	16,702	20,185
Total Sales	<u>126,712</u>	<u>138,385</u>
Cost of Sales	65,447	70,338
Gross Profit	<u>61,265</u>	<u>68,047</u>
Expenses:		
Utilities	5,425	5,717
Snow Removal	1,417	2,400
Mowing	9,163	6,600
Legal Fees	545	900
Insurance	3,542	3,760
Office Expense	6,740	8,950
Building Expense	445	900
Grounds Expense	17,535	19,600
Depreciation	5,403	6,220
Trustee Costs	9,088	9,471
Payroll Costs	14,132	15,600
Other Operating Expense	3,796	5,864
Total Expense	<u>77,231</u>	<u>85,982</u>
Net Operating Inc. / (Loss)	(15,966)	(17,935)
Other Income:		
Investment Income	37,475	43,662
Donations Income	26,470	22,400
Misc. Income	230	0
Total Other Income	<u>64,175</u>	<u>66,062</u>
Net Income	<u>48,209</u>	<u>48,127</u>
Number of Lots & Niche Sold	45	45
Number of Interments	110	112

Balance Sheet

	5/31/2017
Assets:	
Operating Cash	20,592
Restricted Cash	2,432
Accounts Rec.	3,190
Investments Acct.	404,014
Unrealized Market Adj.	24,751
Other Current Assets	<u>4,858</u>
Total Current Assets	459,837
Fixed Assets – net of deprec.	134,367
Perpetual Care Trust Fund	<u>1,040,364</u>
Total Assets	<u>1,634,568</u>
Liabilities:	
Accts. Pay & CC Payable	2,080
Other Current Liab.	682
Designated Funds Reserve	<u>4,499</u>
Total Current Liabilities	7,261
Perpetual Care Fund Liab.	<u>1,040,364</u>
Total Liabilities	1,047,625
Equity:	
Equity	<u>586,943</u>
Total Liabilities & Equity	<u>1,634,568</u>

Cash Flow Summary

	FYE 05/31/17
Operating Cash Balance – 05/31/16	28,726
Addition of Net Income	48,209
Misc. additions to cash flow	6,159
Capital Expenditures	(27,891)
Transferred to Perpetual Care Fund	(26,935)
Transferred to Investments	<u>(7,676)</u>
Operating Cash Balance – 05/31/17	<u>20,592</u>

LOT PRICES

EFFECTIVE FEBRUARY 1, 2017

(Subject to change without notice)

All Flat Marker Gardens:

One Lot \$ 700

Resurrection Garden:

One Lot \$1,120

Columbarium Niche:

Top or Bottom Row \$ 750

Center Rows \$ 800

Board Members

Arnold Carriere	Margy Nelson
Steve Eicholtz	Robert Nelson
Phyllis Hohle	Steve Revland
Les Jensen	Bruce Thomas



Sunset Memorial Gardens Columbarium

Regarding Your Donations

Sunset Memorial Gardens has a Perpetual Care Fund set up for the purpose of maintaining the grounds, buildings and the operation of Sunset. We are authorized to use only the Investment Income received from this fund. 100% of your donation is invested in the Perpetual Fund. We need to build up the principal of this fund to insure income for maintenance now and in future years. Thank you to all who have donated in the past.

Please make checks payable to SUNSET MEMORIAL GARDENS, INC.

Name: _____ Amount \$ _____ File #: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Home Phone: _____ Cell Phone: _____ Email: _____

Are you interested in receiving Newsletters via email? Yes _____ No _____

**Your contribution is deductible to the fullest extent of the law.
Please return this portion with your donation. Thank you for your generosity.**

Volunteer Application

Name: _____ Date: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Home Phone: _____ Cell Phone: _____ Email: _____

Suggested categories you might be interested in:

- Gardening/Yard Work (Adopt a Garden)
- Painting/Carpentry
- Seasonal interests (Helping erect flags for Memorial Day, etc.)
- Serving on the Board of Directors
- Other skills or interests you have? _____

“Tech” Corner

Sunset Memorial Gardens (SMG) uses a computer program called CIMS (Cemetery Information Management System) to keep track of lot ownership, available burial spaces, burials that have taken place since the cemetery opened in the 1950s and other information pertinent to cemetery records. We have just converted this database to the “Cloud” which enables us to serve and store all SMG data safely and long-term. We hope to add another feature next spring which will allow anyone with a smart phone, computer, tablet or similar electronic device to locate the graves of loved ones or friends buried at Sunset by searching Last Name, First Name, etc. This system will use a GPS feature much like many people already use to get directions to a particular location.

We encourage our lot owners and other interested parties to visit our website www.sunsetmemorialfargo.com for information on upcoming events such as flag raising for Memorial Day, spring and fall clean-up dates and other announcements. The website also has maps showing the different Gardens at Sunset and photos of the Gardens. There is a lot of info on the website and if you have suggestions on items you would like us to add, just use the “Contact Us” form. The website is updated often with the most current information. **Please go check it out!**

**1715 52nd Ave South
Fargo, ND 58104**



Sunset Memorial Gardens, Inc.

1715 52nd Ave South
Fargo, ND 58104

Phone: (701) 293-4819
Fax: (701) 476-6593
Email: info@sunsetmemorialfargo.com

Find us on the Web:
www.sunsetmemorialfargo.com



IMPORTANT DATES TO REMEMBER

LOT OWNERS ANNUAL MEETING

**June 19, 2018 – 7:00 p.m.
Bethlehem Lutheran Church
613 – 16th Street So., Fargo, ND**

Mark your calendar. Lot owner presence is needed.
PROXY – Contact office for form, if interested.

Spring Clean Up – Early April 2018

Fall Clean Up – Early October 2018

Memorial Day Clean-Up – June 8, 2018 (10 days after holiday)

(Weather permitting. Call office for dates of all clean-up dates.)

PRIOR TO SPRING, FALL and MEMORIAL DAY CLEAN-UP,
ITEMS YOU WISH TO SAVE MUST BE REMOVED.
ITEMS CAN BE PLACED AFTER CLEAN-UP.

Any questions regarding Rules & Regulations, please contact
Sunset Memorial Gardens' office or website.

MEMORIAL DAY SERVICE

May 28, 2018 – 11:15 a.m. or shortly thereafter.
(In case of rain, services will be held at the Fargo Civic basketball court.)